

# REAL ESTATE (A.A.)

## ASSOCIATE OF ART

The Real Estate program offers classes taught by working professionals highly experienced in their areas of real estate specialization. Students who satisfactorily complete the two-year course of study including additional graduation requirements, receive an Associate of Arts degree in Real Estate.

## Program Student Learning Outcomes

- Students analyze and calculate problems pertaining to basic real estate mathematics.
- Students compare and contrast the various types of lending institutions.
- Students compare various types of loans.
- Students define the common real estate terminology and recognize acronyms in the industry.
- Students list and explain the step-by-step process and legal requirements involved in the issuance of various types of licenses by the California Bureau of Real Estate (CalBRE).

## Program Requirements

Code Number	Course Title	Units
<b>Division/Department Requirements</b>		
RE 101	Real Estate Principles	3.0
RE 173	Real Estate Work Experience/Career Internship	3.0-4.0
or RE 174	Real Estate Work Experience/Career Internship	
Select 12 units from the following:		12.0
RE 50	Computer Applications in Real Estate (3)	
RE 52	Mortgage Loan Brokering and Lending (3)	
RE 120	Real Estate Finance (3)	
RE 125	Legal Aspects of Real Estate (3)	
RE 130	Real Estate Practice (3)	
RE 131	Real Estate Appraisal (3)	
RE 140	Property Management (3)	
RE 151	Escrows (3)	
<b>Total Units</b>		<b>18-19</b>

## ASSOCIATE OF ARTS DEGREE REQUIREMENTS

Complete the Real Estate major requirements and complete the General Education requirements and electives to achieve a minimum of 60-degree applicable unit